

ABSTRACT

This study aims to analyze the effect of levers of control on managerial performance with leadership style as a moderating variable. The research hypothesis testing was carried out using the Partial Least Square (PLS) based Structural Equation Model (SEM) approach. This research is a type of quantitative research. The data used in this study are primary data obtained by questionnaires. The population in this study is PT. BPR BKK Jawa Tengah. The sampling technique used is the judgmental sampling method. The sample in this study were 185 employees of PT. BPR BKK Jawa Tengah.

The results of this study indicate that the belief system and interactive control system have no significant effect on managerial performance, while the boundary system and diagnostic control system have a significant effect on managerial performance. The moderation test shows that leadership style cannot moderate the belief system and diagnostic control system in improving managerial performance. Meanwhile, boundary systems and interactive control systems can be moderated by leadership style in improving managerial performance.

Keywords: Levers of Control, Leadership Style, Managerial Performance.