

## **ABSTRACT**

*Amid supply-chain volatility and tightening ESG requirements in Indonesia's upstream oil & gas sector, converting relationship quality into measurable performance is critical. This study examines the effects of Supplier Trust in Buyer and Supplier Commitment to Buyer on Supplier Performance, with Buyer–Supplier Environmental Collaboration as a mediating variable.*

*A cross-sectional survey of vendor firms involved in well projects at Sukowati Field PT Pertamina EP was analyzed using PLS-SEM SmartPLS 4. Results show that Trust and Commitment positively and significantly enhance Environmental Collaboration; Environmental Collaboration and Commitment, in turn, improve Supplier Performance, while the direct path from Trust to Performance is not significant.*

*Mediation tests confirm partial mediation through Environmental Collaboration. The model exhibits acceptable explanatory and predictive power. The findings highlight environmental collaboration as a strategic pathway that translates trust and commitment into operational and relational performance*

**Keywords:** *Supplier Trust in Buyers, Supplier Commitment to Buyers, Buyer–Supplier Environmental Cooperation, and Supplier Performance*

