ABSTRACT

This research aimed to analyze the effect of customer loyalty and customer satisfaction as an intervening variable on Piaggio Vespa automatic motorbike users in Semarang City.

This research used 150 respondents as Piaggio Vespa automatic motorbike users in Semarang City. The sampling method used a non-probability sampling method with a purposive sampling technique. The Collecting data used quantitatif method with questionnaire as media. This research examines the hypothesis by using Structural Equation Modeling (SEM).

The findings show that perceptions of quality, service quality, and brand equity have a positive and significant relation on customer satisfaction (as an intervening variable) and customer satisfaction has a positive and significant effect on customer loyalty.

Keywords: Quality Perception, Service Quality, Brand Equity, Customer Satisfaction, Customer Loyalty.