## **ABSTRACT**

This research aims at examine and analyze the influence of compensation and career development toward performance of employee in PT. Kievit Indonesia. This research has a sample of 72 of the 257 employees of PT. Kievit Indonesia. Sample was taken by Incidental Sampling. Analysis of the data in this research using software IBM SPSS version 20 for Windows. The examination of technique in this research include validity of the test, the Cronbach alpha reliability test, the classical assumption test and multiple linear regression analysis, to test and prove the research hypothesis.

The analysis showed that the variable compensation and career development have a positive and significant effect on employees performance. Compensation have the most impact for the employees performance than career development. These two things, compensation and career development must be considered to keep and increase the performance of employees.

Keywords: Compensation, career development, employees performance.