

ABSTRACT

This study aims to examine and analyze the effect of leadership style, motivation and discipline of employees working on the performance of PT DHL Global Forwarding. Data collected through questionnaires and conducted on 54 employees of PT DHL Global Forwarding. Analysis of the data in this study using SPSS version 17. This study does not use sampling techniques because the samples study entirely of the population which called the census data and testing techniques used in this study include the validity of the test, the Cronbach alpha reliability test, the classical assumption test and multiple linear regression analysis, to test and prove the research hypothesis.

The analysis showed significant positive effect of leadership styles on employee performance. This research also found that motivation have significant positive effect on employee performance and discipline of work also have significant positive effect on employee performance.

Keywords: leadership style, Motivation, work discipline and employee performance.