

ABSTARCT

The purpose of this research is to test the influence of locus of control and need of achievement to performance.

The samples size of this research is 110 UKM on Kasongan, Yogyakarta. Using the Structural Equation Modelling (SEM), the results show that locus of control and need of achievement are positive significant on performance.

The effect of locus of control on need of achievement are positive significant; the effect need of achievement on performance are positive significant; and the effect of locus of control on performance are positive significant.

Keyword : locus of control, need of achievement, performance